

# smart service

Automatic door technology as you've never seen it before!



[www.recorddoors.com](http://www.recorddoors.com)



smart service

# record doors 5100 Series

A greener door to save you money



## What makes the 5100 series a greener door?

- Our technology allows for low wattage consumption and energy efficiency
- Traffic sensitive programming provides controlled and timed opening and closing cycles
- 1" glazing offers protection from the elements and reduces heat/cold transfer from conditioned space to unconditioned space
- Rubber seals between panels and adjustable extended door sweeps reduce and eliminate air and smoke infiltration
- Door closers assure panel coming closed after breakout
- reducing loss of building air

"Creating an environment of cultural responsibility has been a focus of ours over the past several years and will remain as such for the foreseeable future."



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**record**

your global partner for entrance solutions

## What is important to you?

Established in 1953, record is one of the world's largest sliding door manufacturers. We are your full entrance integrator offering folding, swinging, and sliding doors. But why are we a better option for your needs? Our growth speaks for itself as we have exceeded traditional market growth for the last 10 years. There is a reason our sales have increased over 40 percent over this same time frame.

To you, our valued retail partner, we are pleased to present record Smart Service. With record Smart Service, you'll find a different level of customer experience with specific service and planned maintenance programs. Our factory trained, AAADM certified technicians offer decades of product experience to support all of your automated entrance needs.



record-usa actively seeks to establish long term relationships with only the very best retailers and institutions. Our goal is to team with those organizations that are willing to look beyond the initial price of a door, and instead, prefer to emphasize the overall value of the partnership in providing a pleasant shopping experience to their customers. The technology that we provide through our exclusive SMART Panel and Traffic Sensitive opening logic promise cost savings well beyond that of the initial purchase price of the door itself. The retailers we have chosen to work with are astute enough to recognize this value. Are you?

**"The first foot sensor automatic door was made in China and installed by Emperor Yang of Sui in 615 for his royal library."**



# We make doors easy!

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record-usa takes a two tiered approach to service with factory owned branches and by partnering with only the upper echelon of independent automatic door distributors. Our factory owned and operated branches are located throughout the Mid West: Michigan, Indiana, Illinois, Iowa, Ohio, Minnesota, Nebraska, Kentucky, North Dakota, South Dakota, Toronto, Virginia Beach and expanding. Our vast dealer network includes partnerships in all 50 states, all major urban centers, all Canadian Provinces and most U.S. Territories.

Our certified installers and repair service technicians offer years of product knowledge allowing us to support a variety of customer needs within the industry. We have the technical skills and understanding to perform efficient and cost competitive service. We maintain a balanced inventory on all of our vehicles so wait time is reduced or eliminated. With qualified service technicians and the ability to stock and service most automatic door equipment, we are positioned to provide excellent service to your total and complete satisfaction.



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# We will increase your profit!

Automatic door technology as you've never seen it before!

Don't take our word for it, look at our door, it will show you.

## Our technology is unmatched

The next best thing to a talking door....record-usa's S.M.A.R.T (Self Monitored Accurate Reporting Technology) panel tells you at a glance just what is happening with your door. Let our technology take the guess work out of your doors. 50 percent of all automatic door service calls can be eliminated: How? Let us prove it to you!

- Provides user with phone number of the authorized service agent
- Reminds you of your commitment in performing a daily safety check
- Provides information regarding objects in the track
- Displays current door settings
- Indicates when a door has been accidentally broken out
- Identifies if a safety beam has failed or has been damaged
- Notifies user as which part needs replacement due to failure or abuse; no more return trips for a needed part
- No flashing lights or error codes to read as the display pad reads in plain text
- Able to provide door cycle counts at any time
- Provides a history of error codes for simplified and quick repair analysis



## What is S.M.A.R.T. traffic?

When low traffic is sensed, our door opens to a predefined selectable reduced opening. When twoway traffic and/or increased flow is sensed, the door operates to a full opening width. This is achieved automatically without the requirement of adjustment by your staff.

With record Smart Service, you will see a reduction of wasteful and unnecessary downtime that affects your customer flow. You will also see a reduction in costs associated with door repairs, as we can track all repairs made over time... Remember "smaller problems can often escalate into larger ones!" It is by far more cost effective to keep your doors in top operating condition rather than having to invest in a new one. Should you find that you do need a replacement door, we can quote a new 5100 series door with a quick turn around time.

Most common phrase used by Americans at an automatic door? "Open Sesame."



# Planned Maintenance Program

Automatic door technology as you've never seen it before!



Even though record-usa doors are manufactured to provide a long lasting, beautiful, durable entranceway, the best way to ensure exceeding our double the standard warranty period is through a Planned Maintenance Program.

Planned maintenance programs can easily be tailored to suit your individual needs as they relate to frequency, travel and labor, and the inclusion of parts.

Each visit can also be custom suited to provide a complete AAADM certification to assure that each door is in compliance with the very latest ANSI standards.

Our programs can also include competitive makes and models. Each record-usa service provider is AAADM certified and factory trained. This expertise allows the quickest and most cost effective determination of how best to get your door back into service.

We maintain a complete inventory of common wear items associated with competitive door systems on each of our service trucks. From replacing screws to lubrication through the complete repair of safety systems and integral door components, our 14 point planned maintenance program will ensure that you get the best possible performance from each and every door.



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# Additional savings on remodels as well!

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“When space is at a premium and it’s time to replace those worn and possibly unsafe swing doors, why surface apply an unattractive sliding door across the face of your building?”

## Why should you select the record-usa 4500 Series Folding door?

- Provides a cost effective and seamless installation inside the same opening your former swing doors had been installed
- Renovation of existing openings not required
- Also utilizes the record-usa S.M.A.R.T. Panel
- Uses same components as the record sliding door system
- long-lasting quiet and durable
- Provides approximately 10% larger clear opening than standard folding door systems



## Purposes of automatic doors

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- First and foremost, they provide convenience to the user
- They make entrances safer. Whereas manual doors have little or no control after being opened, an automated entrance is under control from the opening cycle through the closing cycle
- Controlled openings and closings have proven to be substantially save on heating and air conditioning costs
- Hands free doorways prevent the spread of germs and disease





# Power Consumption

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record-usa 5100 series 100W



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Besam Unislide 250 W



Horton 2000/2003 300W



Stanley Dura-Slide 600W



## Series 5100 Sliding Door System Electrical Cost Study

### Door Moving (1,000,000 cycles per year)

- Average open and close cycle is 8 seconds
- Annual cycle time is 2,222 hours
- Usage of 1000 W\* .00011W = .011W
- Annual cost is approximately \$24.44/yr (2,222\* .011W)

### Door at rest

- Series 5100 uses 25 W @ rest/25\*
- .00011 = 0.00275 per hr
- 1 year = 365 days \* 24 hours or 8,760 hrs
- Annual @ rest cost = 8,760 hours\* .00275 = \$24.09 per year

The average cost of electricity = 0.11 kWh or 0.00011 Wh\*

→ record automatic door systems

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# Are you providing free and equal access for the disabled?

- The ADA is a civil rights law, not a building code passed into law July 1991
- Over 50 million Americans control over \$175 billion dollars in discretionary income
- Simple solutions provide for surface applied automated swing door units with little to no retrofit construction costs
- Manual doors are considered obstructions to not only the physically challenged, but to the elderly or very young as well
- Is it the intent of your design to prevent or hinder any possible customer from entering your retail location?
- We can easily, quickly and cost effectively automate existing swing door systems to allow entrances to meet ADA requirements

